



Minnesota Chapter, Tax Executives Institute, Inc.
34th Annual President's Seminar
Minneapolis Convention Center
April 25 & 26, 2017



Tuesday

7:00 Registration Lobby outside Ballroom A
Continental Breakfast Ballroom B

General Sessions - Ballroom A
Committee Chairs: Tony Valento, Federal
& Angela Mortenson, IRS Affairs

General Sessions - Ballroom A
Committee Chairs: Tony Valento, Federal
& Ryan Hoff, Financial Reporting

8:00 Welcome
Teri Searles, SUPERVALU INC - TEI Minnesota Chapter President 2016-2017

8:10 TEI National Update
Eli Dicker, Executive Director, Tax Executives, Institute

8:20 Tax Reform Policy, Process and Prospects: A 2017 Preview
Jeff Kummer & Tim Pronley, Deloitte Tax LLP

9:20 Networking Break
Please visit vendors in Ballroom B

9:40 Federal Tax Reform – Everything Else
Matt Lorenz, Joel Schultz, and Eric Lucas, KPMG LLP

10:40 Networking Break
Please visit vendors in Ballroom B

11:00 IRS Controversy Update: What You Need To Know
Heather Maloy, Ernst & Young LLP

12:00 Break for Lunch

12:15 Luncheon and Speaker Ballroom A
Ken Kies, Federal Policy Group

1:30 Federal Hot Topics – Permanent Items
George Manousos & Darcy Hilgendorf, PricewaterhouseCoopers LLP

2:35 Networking Break
Please visit vendors in Ballroom B

3:00 Tax Accounting & Financial Reporting Developments
John (Jay) Wright, Ernst & Young LLP

4:00 Session Ends

4:15 Reception Ballroom B
Food, Beverages, Door Prizes



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7:30 Registration Lobby outside Ballroom A
 Continental Breakfast Ballroom B

Concurrent Session
International - Room 102A-F
 Committee Chair: Todd Horsager, Compass Strategic Investments,

Concurrent Session
State Income Tax - Ballroom A
 Committee Host: Matt Saunders, 3M

Concurrent Session
State Non-Income Tax - Room 103A-C
 Committee Host: Jessica Nowlin, Best Buy

8:00 International Taxation and the Internet of Things
 Tom Zollo, KPMG LLP

8:00 State Income Tax Update
 Maureen Pechacek, Gina Ceola, Dave Buschko, PricewaterhouseCoopers LLP

8:00 Unclaimed Property Update and Sales/Use Tax Efficient Procurement
 Bob Bazata, Kevin Boyer, & Rudy Blahnik, Ernst & Young LLP

9:10 Networking Break
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9:30 Europe Tax Updates
 Ann-Mari Davidson & Patrick Lee, Deloitte Tax LLP

9:30 Market-Based Sourcing - Where Is the Market?
 Breen Schiller, Horwood, Marcus, & Berk

9:30 Movement to Economic Nexus for Sales & Use Tax
 Sean Evans, DMA – DuCharme, McMillen & Associates, Inc.

10:30 Networking Break
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10:50 International Transfer Pricing and Tax Controversy
 Sam Maruca, Covington & Burling

10:50 State Impact of Federal Tax Reform
 Jason Phillips & Chris Romans, Ernst & Young LLP

10:50 Global Indirect Tax Update - Sales/Use & VAT
 Ronnie Dassen & Kathy Saxton, Deloitte Tax LLP

12:00 Break for Lunch

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12:15 Luncheon Ballroom A
 MN Chapter Meritorious Service Award Presentation (Jason Saathoff, Presenter)
 Membership Committee Chair, Tom Gottwalt
 MBT Program Update, Paul Gutterman, Director, MBT Program

General Sessions - Ballroom A
 Committee Chairs: Arne Espeseth & Greg Hagge

1:30 Ethical Leadership and Attitudes Toward Corporate Taxation
 Warren Bostrom, Wellspring CPE, LLC

2:30 Current Developments in Fringe Benefit and Payroll Tax Issues
 Mary Hevener, Morgan, Lewis & Bockius LLP

3:30 Closing Remarks / Adjourn